REGISTRATION INFORMATION

SOARING TO NEW HEIGHTS

2019 CONFERENCE
OCTOBER 10-12, 2019
HILTON COSTA MESA

CALIFORNIA ESCROW ASSOCIATION
EST. 1956
LOCATION
This year’s conference will be held at the Hilton Costa Mesa.

Hilton Costa Mesa
3650 Bristol Street, Costa Mesa, CA 92626
800.445.8667 – phone

CEA Guest Room Rate – $165 for single/double occupancy. Please make your hotel reservations by Monday, September 9, 2019 to ensure availability and rate.

GENERAL INFORMATION
Please register online or complete the registration form included in this brochure and return it with your payment. Please note that registrations postmarked by September 22nd will receive an early bird discount. Please note the following items:

Confirmation of Registration – You will receive an e-mail confirming receipt of your registration.

Fees – All fees must accompany your registration. Registration deadlines are listed on page 5.

Cancellation – All cancellations must be made in writing. Cancellations received on or before September 13, 2019 will receive a full refund LESS a $50 processing fee. No refunds will be granted after September 13th.

ESCROW EXPO
Come see the latest in services and products to help make your job easier plus visit fun lifestyle vendors who will help you get a jump start on your holiday gift giving. See page 7 of this brochure for a list of exhibitors (at time of publication). Be sure to enjoy a breather at the Expo during the Conference – your relaxation spot for networking and visiting the exhibitors.

NEW MEMBER SPECIAL
Non-members may attend Conference at the member rate by joining now for 2020. To get the new member special rate, please submit your registration and membership application together.

CEA 2020 PRESIDENT DIANE BOUDREAU-TSCHETTER INSTALLATION LUNCHEON
This year’s luncheon on Saturday will feature award presentations for outstanding achievement in several areas. The 2020 Board of Directors will also be installed. Be sure and join us to welcome our new president and hear what she has planned for CEA in 2020.

COCKTAIL RECEPTION
Join your fellow conventioneers and visit with your exhibitor friends immediately following the education session on Friday, October 11th for cocktails, hors d’oeuvres, and networking!

PROFESSIONAL DESIGNATION CREDITS
PD Holders, this is the last year of the PD Cycle. By December 31 2019 you must have 48 CEU’s for CEO and CESO, and 28 CEU’s for CET. You can earn up to 11.75 CEU’s at this year’s conference. As a PD Holder you also receive a discount on the registration fee. Note: a PD exam will be held on Sunday, October 13th. Separate application and fees required.

Please refer to the CEA website for details: www.ceaescrow.org/#pagePD

SPONSORSHIP AND EXHIBIT OPPORTUNITIES
There are many opportunities available for companies to sponsor and to exhibit at this year’s conference. For information contact CEA Headquarters at cea@camgmt.com or 916.239.4075. You can also download the forms from www.ceaescrow.org

PHOTO/VIDEO DISCLAIMER
By registering for and attending this conference, you agree that your image may be taken during the conference and used at any time, without further notification, for printed materials, websites, social media and other marketing purposes.

EXHIBITOR DISCLAIMER
By registering for and attending this conference, you agree that your contact information may be provided to exhibitors for a one-time use in providing you information regarding their products/services. You may opt out of sharing your information when you register.

MORE INFORMATION
California Escrow Association
2520 Venture Oaks Way, Suite 150
Sacramento, CA 95833
916.239.4075 – phone | 916.924.7323 – fax
www.ceaescrow.org | cea@camgmt.com

Register online: www.ceaescrow.org
# Conference Schedule

## THURSDAY, OCTOBER 10, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:15 am</td>
<td>Notary Class (Separate registration required.)</td>
</tr>
<tr>
<td>4:00 pm</td>
<td>Registration Open</td>
</tr>
</tbody>
</table>

## FRIDAY, OCTOBER 11, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 am</td>
<td>Registration Open</td>
</tr>
<tr>
<td>7:30 am</td>
<td>Continental Breakfast in the Expo</td>
</tr>
<tr>
<td>7:30 am</td>
<td>Escrow Expo Open</td>
</tr>
<tr>
<td>8:30 am</td>
<td>President’s Welcome</td>
</tr>
<tr>
<td>8:45 am</td>
<td>SESSION (1.0 PD credits)</td>
</tr>
<tr>
<td>9:45 am</td>
<td>Expo Break</td>
</tr>
<tr>
<td>10:00 am</td>
<td>SESSION (1.5 PD credits)</td>
</tr>
<tr>
<td>10:00 am</td>
<td>REGULATOR RESPA PERSPECTIVES</td>
</tr>
<tr>
<td>11:30 am</td>
<td>KEYNOTE LUNCHEON (0.5 PD credits)</td>
</tr>
<tr>
<td>1:00 pm</td>
<td>Expo Break</td>
</tr>
<tr>
<td>1:15 pm</td>
<td>SESSION (1.25 PD credits)</td>
</tr>
<tr>
<td>2:30 pm</td>
<td>Expo Break</td>
</tr>
<tr>
<td>2:45 pm</td>
<td>SESSION (1.0 PD credits)</td>
</tr>
<tr>
<td>3:45 pm</td>
<td>Expo Break</td>
</tr>
<tr>
<td>4:00 pm</td>
<td>SESSION (1.0 PD credits)</td>
</tr>
<tr>
<td>5:00 pm</td>
<td>Cocktail Hour</td>
</tr>
</tbody>
</table>

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1. **Trending Financial Crimes**
   
   Sergeant Luna and Vol. Investigator Navarro, from the Los Angeles County Sheriff Department’s Fraud and Cyber Crimes Bureau, will share valuable insight into the bureau’s activities and responsibilities. Learn the dos and don’ts of managing transaction participants correctly—and you won’t want to miss critical information on the Top Seven real estate fraud schemes that could make an appearance on your desk!

   **Jacqueline Luna, L.A. County Sheriff Department**
   **Ed Navarro, Action Escrow**

2. **Regulator RESPA Perspectives**
   
   How does your regulator interpret and enforce compliance among its licensees? Will you need to adjust your practice when a career change places you under different licensing? Take part in this rare opportunity to participate in a conversation with all three California escrow regulators—DBO, DOI, and DRE—and build confidence in your understanding of practice guidelines.

   **Eugene Kalinsky, DOI**
   **Paul Liang, DBO**
   **Daniel Sandri, DRE**

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### Notary Class (Separate registration required.)

### Registration Open

### Continental Breakfast in the Expo

### Escrow Expo Open

### President’s Welcome

### SESSION (1.0 PD credits)

### Expo Break

### SESSION (1.5 PD credits)

### REGULATOR RESPA PERSPECTIVES

### SESSION (1.0 PD credits)

### Expo Break

### SESSION (1.0 PD credits)

### Expo Break

### SESSION (1.0 PD credits)

### Housing Forecast

Steven Thomas is renowned for his on-target evaluation and expectations of the housing market. Be sure to attend this session to keep yourself up to date on current housing market conditions, and gain insight into market trends anticipated through the end of this year and into 2020.

**Steven Thomas, Reports on Housing**

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### KEYNOTE LUNCHEON (0.5 PD credits)

Soar, Soaring, Soared: novel thoughts on spreading your wings. USA Today and Amazon best selling author, Rebecca Forster, is ready to talk about finding your personal best from launch to landing and everything in between. She’ll share her unique perspective on how to look at opportunities and challenges through the eyes of a storyteller.

**Rebecca Forster, Author**

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### Umpquae Bank

### President’s Welcome

### SESSION (1.0 PD credits)

### Expo Break

### SESSION (1.25 PD credits)

### Expo Break

### SESSION (1.0 PD credits)

### Expo Break

### SESSION (1.0 PD credits)

### Housing Forecast

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### Expo Break

### SESSION (1.0 PD credits)

### Expo Break

### SESSION (1.0 PD credits)

### Housing Forecast
## Conference Schedule

**SATURDAY, OCTOBER 12, 2019**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 am – 4:30 pm</td>
<td>Registration Open</td>
</tr>
<tr>
<td>7:30 am – 3:15 pm</td>
<td>Escrow Expo Open</td>
</tr>
<tr>
<td>7:30 am – 8:30 am</td>
<td>Continental Breakfast in the Expo</td>
</tr>
<tr>
<td>8:30 am – 8:45 am</td>
<td>AEA Update (0.25 PD credits)</td>
</tr>
<tr>
<td>8:45 am – 10:15 am</td>
<td>SESSION (1.50 PD credits)</td>
</tr>
<tr>
<td>10:15 am – 10:30 am</td>
<td>Expo Break</td>
</tr>
<tr>
<td>10:30 am – 11:45 am</td>
<td>CONCURRENT SESSIONS (1.25 PD credits)</td>
</tr>
<tr>
<td>11:45 am – 1:15 pm</td>
<td>Lunch</td>
</tr>
<tr>
<td>1:15 pm – 4:45 pm</td>
<td>Expo Break</td>
</tr>
</tbody>
</table>

**SUNDAY, OCTOBER 13, 2019**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:30 am – 1:00 pm</td>
<td>P.D. Exam (Separate registration required.)</td>
</tr>
</tbody>
</table>
Notary Public Education & Exam

FOR NEW AND RENEWING NOTARIES

COURSE COST *$89.99 *Special Pricing for members of California Escrow Association. $99.99 for non-members.

STATE EXAM FOLLOWING CLASS - HIGHEST PASSING RATES

It is recommended that you take the State Exam at least 6-12 months before the expiration to avoid a break in your commission. Processing of commissions can take several months.

**Schedule**

8:15 : Registration
8:30 AM - 11:30 AM : Class
11:30 PM - 12:15 PM : Lunch
12:15 PM - 3:00 PM : Class
3:15 PM : Register & Pass Exam

**What’s Included**

* Practice exam questions, etc.
* Notary regulations & duties
* Document preparation & recording
* When to refuse to notarize
* Responsibilities, duties, etc.
* Tips, tricks & money making ideas

**State Test Same Day**

* State officials give the test.
* Bring Photo ID (Driver’s license, etc.) and a $40 check payable to “Secretary of State.”
* Bring two #2 pencils for exam and one 2” x 2” color photo of yourself.

**What’s Covered**

We’ll not only discuss the latest laws and regulations, you’ll also review the fundamentals of Jurats, Affidavits, the Journal, fingerprinting, forms of identification, sworn statements, and more.

When you register for the class you will receive a link to read the State Notary Handbook and to study 138 sample exam questions that will prepare you to pass.

This extensive course covers all the new regulations.

**Register Early**

When you register for the class you will receive a link to read the State Notary Handbook and to study 138 sample exam questions that will prepare you to pass.

This extensive course covers all the new regulations.

**Register:**

Call: (800) 439-4909
or visit us online at www.NotariesUnlimited.com

This seminar is being presented by Duane Gomer Inc., an approved Notary Education Vendor with the Secretary of State. They have a history of outstanding passing rates at a reasonable price and are the recommended course provider for the California Escrow Association.
Registration Form

California Escrow Association 64th Annual Education Conference • October 10-12, 2019 • Costa Mesa, CA

Register Online at www.ceaescrow.org!

TO PAY BY CHECK, FILL OUT THIS FORM AND MAIL TO THE ADDRESS BELOW:
CEA HEADQUARTERS • 2520 VENTURE OAKS WAY, SUITE 150 • SACRAMENTO, CA 95833
(916) 239-4075 • FAX: (916) 924-7323 • www.ceaescrow.org • cea@camgmt.com

DO NOT E-MAIL COMPLETED FORMS OR CREDIT CARD INFORMATION; PLEASE FAX OR MAIL OR REGISTER ONLINE

Please register early; seating is limited.

PLEASE TYPE OR PRINT — For additional registrations, please duplicate this form

Last Name: ___________________________ First Name: ___________________________
Title: __________________________________ Company, if applicable: _______________________
Address: ____________________________________________________________________________
City: _____________________________________________________________________________ State: ________ Zip: _________________________________
Telephone: __________________________________________________________________________ Cellphone: ________________________________
Fax: ______________________________________________________________________________ E-Mail: _________________________________________
Regional Associations: ___________________________________________________________________________________________________________________
Please list any special dietary/physical needs: ________________________________________________________________________________________

IMPORTANT: Please initial here if you DO NOT want your name and address provided to our vendors/exhibitors/sponsors: _________

EARLY – on or before 9/22/19
REGULAR – after 9/22/19 & onsite

<table>
<thead>
<tr>
<th></th>
<th>Member</th>
<th>Non-Member</th>
<th>Member</th>
<th>Non-Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Registration</td>
<td>$365</td>
<td>$575</td>
<td>$450</td>
<td>$660</td>
</tr>
<tr>
<td>Single Day</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Friday</td>
<td>$230</td>
<td>$440</td>
<td>$315</td>
<td>$500</td>
</tr>
<tr>
<td>Saturday</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Full Registration, PD Holder**</td>
<td>$340</td>
<td>N/A</td>
<td>$425</td>
<td>N/A</td>
</tr>
</tbody>
</table>

GRAND TOTAL DUE $ ___________

I plan to attend the following events. Note, this is so that we have an estimated attendance count. You are not committed to attend your selection, nor does CEA guarantee your space.

☐ Notary Class ☐ Friday Lunch ☐ Friday Cocktail Hour ☐ Saturday Lunch
**Please check all that apply: ☐ CEO ☐ CEI ☐ CLEO ☐ CBSS ☐ CSEO ☐ CMHS ☐ CSLEO ☐ CET

CANCELLATION POLICY

Cancellations must be submitted in writing to CEA Headquarters. Cancellations received on or before September 13, 2019 will receive a full refund, less a $50 per person processing fee. No refund will be granted after September 13, 2019.
Thank You Sponsors

(at the time of publication)

PLATINUM SPONSORS

NANO BANC

SILVER SPONSOR

UMPQUA BANK

BRONZE SPONSOR

Comerica Bank

LANYARDS

CENTERPIECES

WIFI

RELAW, APC
Thank You Exhibitors

(at the time of publication)

Bancserv
BBS Notary Services
California Franchise Tax Board - Real Estate Withholding
Central Signing Service, Inc.
CoreLogic
Exchange Resources, Inc.
Exeter 1031 Exchange Services, LLC
First American NHD
Hershorin & Henry, LLP
ImageX Document Scanning
J.R. Olsen Bonds & Insurance Brokers, Inc.
MyNHD, Inc.
Notaries Express, LLC
RBJ Software, Inc.
Settlement Management Solutions
SunDoc Filings
MEMBERSHIP APPLICATION 2020

Membership Categories

<table>
<thead>
<tr>
<th>Membership Category</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Individual Active Membership ($300)</strong></td>
<td>Individual Active members shall be a person currently in the escrow settlement profession with a Regional membership or a person formerly in the escrow settlement profession, with a Regional membership, who currently holds a CEA Professional Designation. This category shall allow for full voting privileges at the Regional level, in the California Escrow Association and the American Escrow Association.</td>
</tr>
<tr>
<td><strong>Individual Support Staff Membership ($100)</strong></td>
<td>An Individual Support Staff Member shall be a person that participates in the escrow settlement profession as a secretary, assistant, or any other position that is clerical and/or entry level. This category of membership is not available to an escrow officer or any other person in a management or supervisory position. This category of membership provides no voting rights in the California Escrow Association and no membership in the American Escrow Association. This category allows for Regional membership.</td>
</tr>
<tr>
<td><strong>Individual Associate Membership ($300)</strong></td>
<td>An Individual Associate membership shall be available to those individuals in allied fields not engaged in the practice of escrow. This category also allows for Regional membership and membership in the American Escrow Association, but has no voting rights in the California Escrow Association.</td>
</tr>
<tr>
<td><strong>State Only Membership – Individual Active ($300)</strong></td>
<td>A State Individual Active membership shall be available to those persons currently in the escrow settlement profession without Regional membership, or a person formerly in the escrow settlement profession without Regional membership who currently holds a CEA Professional Designation. This category allows for full voting privileges in the California Escrow Association but no voting rights in the American Escrow Association, as defined in the Bylaws of the American Escrow Association.</td>
</tr>
<tr>
<td><strong>State Membership – Individual Support Staff ($100)</strong></td>
<td>An Individual Support Staff Member shall be a person that participates in the escrow settlement process as a secretary, assistant, or any other position that is clerical and/or entry level. This category of membership provides no voting rights in the California Escrow Association and no membership in the American Escrow Association. This category allows for Regional membership.</td>
</tr>
</tbody>
</table>

Inactive Membership ($125) – Inactive members shall be those past Individual Active members or State Individual Active members who are no longer engaged in their profession, either permanently or temporarily. An Inactive member shall not be entitled to vote or hold office, but may serve on any special committee or committees. An Inactive member or State Individual Active member shall be considered inactive only subsequent to a period of one (1) year after such member has ceased to meet requirements of an Individual Active or State Individual Active member. At such time an Inactive member is deemed to subsequently meet requirements for an Individual Active membership or State Individual Active membership, they may be reinstated.

Membership is based on a calendar year, on an individual basis, and is non-transferable.

**Business Address**

- Company Name
- Address
- City / State / Zip
- Phone
- Fax
- E-mail

**Home Address**

- Address
- City / State / Zip
- Phone
- Fax
- Mobile Phone

For mailing and online membership directory purposes, please use my (check one):

**Payment (do not e-mail credit card information)**

- Amount: ________
- Enclosed is check # ________ (Payable to California Escrow Association)
- AMEX
- MasterCard
- Visa
- Last 4 digits of card: ________
- Name on Card: ________
- Billing Address: ________
- Exp: ________
- CVVi: ________
- Signature: ________

In making this application, I certify that the above is true and correct and I agree to abide by the Bylaws of the above named Regional Association and the California Escrow Association and the American Escrow Association, if appropriate.

Signature: ________ Date: ________

Contributions or gifts (including membership dues) to the CEA are not tax deductible as charitable contributions. Pursuant to the Federal Revenue Reconciliation Act of 1993, association members may not deduct as ordinary and necessary business expenses, that portion of association dues dedicated to direct lobbying activities. Based upon the calculation required by law, 22% (Intern) or 30% (all others) of the State Dues payment only should be treated as nondeductible by CEA members. Please consult your tax advisor for tax credit/deduction information.

Return completed form and payment by mail or fax to: California Escrow Association, 2520 Venture Oaks Way, Suite 150 • Sacramento, CA 95833 • (916) 924-7323 – fax

For more information, contact us at: (916) 239-4075 – phone • (916) 924-7323 – fax • www.ceaescrow.org